

**ADVANCEMENT** 

Fund your mission. For good.

## Coffee & Conversation: Are You Ready for a Capital Campaign? checklist:

<ul> <li>A compelling and urgent need exists</li> <li>How is the proposed project critical to your mission?</li> <li>Is the project urgent?</li> </ul>
<ul> <li>Do you have stable board leadership and solid support?</li> <li>Does your board agree with the need and plan?</li> <li>Are they willing to contribute to the campaign?</li> </ul>
<ul> <li>There is evidence of interest among your donor base</li> <li>Are donors excited about the future of your organization?</li> <li>Do donors want to expand the organization's impact?</li> </ul>
<ul> <li>Interested donors have funds to donate</li> <li>Do you have access to capacity donors?</li> <li>How much can your organization raise? (Hint: A planning study may help!</li> </ul>
Top-flight, hands-on volunteer leadership is involved
<ul><li>Do you have volunteers with influence and affluence?</li><li>Can you identify a candidate who will lead the campaign?</li></ul>
There is a commitment to execute the campaign properly

• Is leadership willing to give the campaign the time it needs?

· Have you secured campaign counsel?